

THE FIRST AND ONLY NEGOTIATION CERTIFICATION RECOGNIZED BY THE NATIONAL ASSOCIATION OF REALTORS®.



Visit REBInstitute.com for a full course description and to learn how to earn the RENE certification!

BACK BY POPULAR DEMAND!

ELEVATE YOUR GAME

2-DAY CLASSROOM COURSE



Adorna O. Carroll, ABR/M, AWHD, SRS, CRB, C-RETS, RENE, PSA, SFR GRI, ePRO, C2EX

The RENE certification is designed to elevate and enhance negotiating skills so that today's real estate professionals can play the game to win.

Bonus! ABR®, CRB, and SRS Elective



Craft a strategy and learn when and how to negotiate



Adjust your communication style to achieve optimum results



Negotiate effectively through all communication mediums



Play out and interact in real-world scenarios

March 23 - 24: 9 a.m. - 4 .p.m. (box lunch included)

Early Bird: \$199 until February 15

Regular Price: \$399 February 16 - March 21 (12 p.m.)

(Cancellation Policy: No refunds. You may sell your ticket to a colleague or be given a credit for future HRRA classes.)

This course provides 3 hrs of Ethics PL credit, 3 hrs of Ethics CE credit, and 8 hrs of Real Estate Related CE credit.





Register: www.HRRA.com/RENE